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Biography



Abu Majumder possesses an excellent combination of education and experience. He was born in Bangladesh and graduated from the University of Louisiana in 1988 with a Bachelor of Science degree in Business Administration.

Abu's career in real estate started beginning 2000. He worked with CBRE, the premier commercial real estate firm in the south bay El Segundo office for seven (7) years from January 2007 through October 17th 2013, after working seven (7) years in multi-housing investment sales at Marcus & Millichap's Long Beach office.

With over 20 years of experience in real estate, Abu has been involved in various transactions ranging from:

- HUD Project Base-Tax Credit Properties
- Conventional multi-housing apartments
- Portfolio Sales
- 1031 Tax Deferred Exchanges Including Simultaneous and Reverse Exchanges
- Triple Net Properties

Prior to his career in real estate, Abu spent over a decade owning and managing a small business.

In his current role at Coldwell Banker Commercial, Abu focuses on representing property owners of Affordable Housings predominantly in California, and Conventional Apartment owners in the South Bay and Southern Cities. With his extensive local market knowledge, experience in closing transactions and superior under-writing skills, Abu provides his clients with unparalleled service.

OUR CLIENT PROMISE: To provide unmatched expertise and advice for our apartment and residential clients. We will deliver quality results and solutions specific to each client's unique situation.

Testimonials

“We recently listed Five (5) separate properties in Inglewood and two (2) properties in Hawthorne with Abu and his team. In summary, we have not met anyone as qualified as them in over two decades of real estate transactions.”

Arnaldo L. Faxas & Abraham J. Rezex

“We recently chose to work with Abu Majumder and his team for the disposition of a 28 unit building in the city of Inglewood. If you are looking for a highly competent team with a successful track record of creating a market and promoting investing in real estate we recommend Abu Majumder.”

Mr. Omar H. Brands

“Abu and his team helped us sell a 104 unit apartment complex and identify and purchase the replacement properties which closed escrow on March 5 and 12, 2010. Abu was consistently meticulous, thorough and helpful during every phase of the transactions! His advice was always sound, but never pushy. We would work with Abu and his team again and would recommend them to others”.

Yale I. Jones, Attorney at Law

“Being a broker myself, I appreciate the fact that my decision to hire you and CB Richard Ellis was the correct one. Before you presented your marketing proposal to me, I researched local comps and decided that, had I listed the property myself, I probably would have listed it at a price \$100,000 less than what you actually closed the sale at.”

I will definitely work with you and your team in future real estate deals. Integrity in this business goes a long way, and with you that is a proven commodity”

Sean Cochran, Real Estate Broker

“Abu and his team were able to get our building sold for a little less than the listing price within a very short period of listing our property. Abu is always a gentleman and very ambitious, and persistent.”

Gaylord S. McCool & Luviminda R. McCool

“You have been professional and timely with all aspects of the selling process from your original contract with me thru the close of escrow.”

Philip D’Agnostini

“Abu Majumder and his team were our brokers in a 1031 exchange. I was very satisfied with their services in both transactions. They were very helpful, knowledgeable, cooperative, and professional in both the sale and purchase.”

James Garland

“In handling the negotiations of 5 different sales, I am completely satisfied with Abu and his team. They did a great job making arrangements for inspections of the properties and representing me as a seller as well as giving good service to the buyer.”

Robert S. Conte

“Throughout the entire transaction, Abu and his team were a pleasure to work with. They exhibited qualities of a broker that are very difficult to find.”

Mel Harris

“I had the pleasure of working with Abu’s team when I decided to sell my 26 unit apartment building in Hawthorne in late 2003 and chose him as my broker.”

Jim Heyward

“Abu is a phenomenal broker with excellent principles and business ethics.”

Javier Marquez

“I would like to commend Abu and his team for the work they did for this transaction. I was very pleased with their performance from start to finish. They are extremely professional and their work ethic is excellent. Their pursuit of the transaction was timely and thorough.”

Felton R. Scott

“In our recent deals, we have learned that Abu and his team are not only diligent and dedicated agents but they are also men of the highest character and integrity. In a business where most agents would prefer to send things by less personal means of communication such as fax or email, Abu’s team always welcomes and actually prefers dealing in person in order to build relationships.”

Edward Jenkins

“Abu and his team have been influential in analyzing and helping my partner and I make final decisions regarding offers and counteroffers. They know the business and it was a pleasure having them guide us through this recent transaction. I think it is also important to note that they were there during the escrow period, making sure that we didn’t overpay any fees.”

David Balfour

“I would like to give our commendation for a job well done. Abu and his team were efficient, prompt, and on top of issues needing attention.”

N. N. Morishige

“Abu’s team has proven to be a highly efficient, well organized and get things done program. Their service is highly recommended.”

Lawrence Law

“We recently sold a 14-unit building and were impressed by the diligence and professionalism of Abu’s team throughout the whole sales process. They were always available for questions and provided timely updates.”

Celso Devesa & Elsa Devesa

Value of our representation

1) Superior Marketing

Our state-of-the-art, predefined marketing plan generated eight list price offers for a 26-unit apartment building located at 14610 Lemoli in Hawthorne. After evaluating all offers, escrow closed at \$100,000 over the list price.

2) Brokerage Expertise

A 35-unit building is located at 13113-15 Raymond Street in Gardena and we listed for \$4,900,000. When we called an interested Buyer, who was a property owner across the street, he responded “you are out of your mind at that price, that price is \$500,000 to high.” Within 24 hours, we generated an offer from a 1031 exchange buyer and the property owner across the street stepped up and closed escrow at the full listed price.

3) Persuasive Negotiation

Owners of a 14-unit apartment complex at 4730-32 W 173rd Street in Lawndale were under contract with an unsolicited buyer who inspected the property and asked for \$175,000 discount. During the due diligence period, the Sellers listed the property with us. We intercepted the transaction process and closed escrow “as is” without any credit from the seller to buyer.

4) Trusted Relationships – Influence with Investors, Lenders and the Brokerage Community

- Relationships with Broker & Sellers

A buyer contacted us with only five days left on his 1031 exchange time line. We found him a 30-unit apartment building at 8731-35 E Imperial Highway in Downey. Due to our relationships with the listing broker and sellers, we were able to close escrow in three days and saved the buyer an enormous amount of capital gain taxes.

- Relationships with Lender

We listed an 18-unit property for sale at 812-16 Larch in Inglewood. An outside broker represented the buyer who had numerous credit issues and could not obtain financing. We stepped in and our relationship with the lending communities made it possible for the buyer to obtain financing and close the transaction within the specified time.

- Relationships with Buyer

The Seller for 308 W Queen Street in Inglewood was in a 1031 reverse exchange with 14 days left to complete the transaction. We found a buyer and closed escrow with an “All Inclusive Trust Deed” within 14 days to comply with the seller’s reverse exchange timeline – saving the seller a huge sum in capital gain taxes.

Properties Sold by Coldwell Banker Commercial Experts

ADDRESS	CATEGORY	UNITS	REPRESENTED	PRICE	DATE CLOSED
Rose Gardens 140 Mark Randy Place, Modesto, CA 95350	Conventional Multi-Housing	32	Seller	\$4,240,000	7/5/2019
Cameron Villas 160 Mark Randy Place, Modesto, CA 95350	Affordable Multi- Housing	68	Seller and Buyer	\$10,250,000	02/06/2019
Casa Imperial 1051 Adler Ave, Calexico, CA 92231	Affordable Housing	48	Seller and Buyer	\$4,000,000	11/30/2018
Cameron Villas 160 Mark Randy Place, Modesto, CA 95350	Affordable Multi- Housing	68	Buyer	\$7,800,000	08/01/2018
Menlo Park 427 N Grande Ave, Tucson, AZ 85745	Affordable Multi- Housing	110	Seller	\$7,800,000	07/01/2018
Delano Gardens, 302 Garces Hwy, Delano, CA 93215	Affordable Multi- Housing	76	Seller	\$8,500,000	03/09/2018
407 E 120 th Street, Los Angeles, CA	Affordable Multi Housing	18	Seller and Buyer	\$3,600,000	04-12-17
11562 Rosecrans Ave, Norwalk, CA	Retail Center	5	Buyer	\$1,515,000	01-12-2017
1191 Willow Street, Atwater, CA	Affordable Multi Housing	36	Seller and Buyer	\$2,200,000	11-23-16
651 Becks Street, Wasco, CA	Affordable Multi Housing	24	Seller and Buyer	\$2,136,000	8-4-2016
2701 S Real Road, Bakersfield, CA	Affordable Multi Housing	20	Seller and Buyer	\$1,840,000	8-4-2016
618-624 E Grand Ave, Arroyo Grande, CA	Retail	4	Buyer	\$1,475,000	8-4-2016
11936 Grevillea Ave, Hawthorne, CA	Conventional Multi Housing	7	Buyer	\$1,285,000	8-3-2016
110 Cedar St, Compton, CA	Conventional Multi Housing	10	Seller	\$1,150,000	6-16-2016
1520 3 rd Ave, Los Angeles, CA	Conventional Multi Housing	7	Seller	\$1,350,000	4-27-2016
7310 S Hoover St, Los Angeles, CA	Conventional Multi Housing	9	Seller & Buyer	\$930,000	3-11-2016
13717 Chadron Ave, Hawthorne, CA	Conventional Multi Housing	28	Seller	\$5,250,000	
2706-08 Artesia Blvd, Redondo Beach, CA		Office & Retail	Seller	\$1,500,000	
410 Pelham Street-North, Alabama		Burger King	Buyer	\$1,500,000	
1640 South Yellow Springs Road, Ohio		Dollar General	Buyer	\$1,475,000	
847 E 78th St, Los Angeles		3	Seller & Buyer	\$338,710	
1324 W 49th Street, Los Angeles		2	Seller & Buyer	\$338,710	
1210 W 83rd St, Los Angeles		2	Seller & Buyer	\$290,323	
6341 11th Ave, Los Angeles		4	Seller & Buyer	\$483,871	

ADDRESS	CATEGORY	UNITS	REPRESENTED	PRICE	DATE CLOSED
124 W 116th St, Los Angeles		3	Seller & Buyer	\$464,516	
860 W 50th Place, Los Angeles		4	Seller & Buyer	\$483,871	
9414 S Central Ave, Los Angeles		3	Seller & Buyer	\$377,419	
274 E 48th St, Los Angeles		3	Seller & Buyer	\$333,871	
1359 E 110th Street, Los Angeles		2	Seller & Buyer	\$338,710	
5925 Fostoria St., Bell Gardens		10	Seller & Buyer	\$1,200,000	
5957 Flora Ave., Huntington Park		15	Seller & Buyer	\$1,800,000	
15300 S. Figueroa St., Gardena		Commercial	Seller & Buyer	\$1,125,000	
2706-8 Artesia Blvd, Redondo Beach		Office & Retail	Seller	\$1,050,000	
25200-02 Crenshaw Blvd, Torrance		Office	Seller & Buyer	NA	
15300 S. Figueroa St. Gardena		Commercial	Seller & Buyer	\$1,075,000	
4666-4576 Banner Drive, Long Beach		16	Buyer	\$2,375,000	
9462 Oak Street, Bellflower, CA		8	Seller	\$1,200,00	
2227 Cedar Ave , Long Beach		8	Seller	\$1,000,075	
2706 Artesia Blvd, Redondo Beach		Mix Use	Seller & Buyer	\$825,000	
2601 Sunny Lane Village, Bakersfield	Affordable Multi-Housing	40	Seller & Buyer	\$2,500,000	
11905 Manor Drive, Hawthorne		10	Buyer	\$1,100,000	
Burger King – Fulton, MS		NNN	Buyer	\$1,300,000	
15300 Figueroa St., Gardena		4	Seller & Buyer	\$750,000	
Dollar General - Columbia, SC		NNN	Buyer	\$1,224,157	
844 W. 164th Street, Gardena		38	Buyer	\$3,230,000	
452 Edgewood St., Inglewood		9	Seller	\$990,000	
1906 W El Segundo Blvd., Gardena		9	Seller	\$930,0000	
706 McDonald Ave., Wilmington		45	Buyer	\$3,300,000	
4814 West 118th Place, Hawthorne		10	Seller	\$1,445,000	
11507 S Budlong Ave., Los Angeles		28	Seller & Buyer	\$1,150,000	
2210 Vanderbilt Lane, Redondo Beach		25	Seller	\$3,675,000	
2320 Vanderbilt Lane, Redondo Beach		16	Seller	\$2,525,000	
1027 Orizaba Ave., Long Beach		8	Seller & Buyer	\$800,000	
6532 Templeton St., Huntington Beach		5	Seller	\$431,500	
10970 S. Figueroa St., Los Angeles		14	Seller	\$850,000	
600 N. Fairfax Road, Bakersfield		85	Seller & Buyer	\$5,750,000	
151 N Locust Street, Inglewood, CA		104	Sellers and Buyer	\$12,000,000	
1119 Guadalupe Street, Laredo, TX		Walgreen Store	Buyer	\$7,787,500	
110 East Brazos Ave, W. Columbia, TX		Walgreen Store	Buyer	\$3,862,619	
6930 Lennox, Van Nuys, CA		28	Buyer	\$2,980,000	
4075 Broadway, Hawthorne		20	Buyer & Seller	\$1,950,000	
812-16 Larch St, Inglewood		18	Seller	\$2,160,000	

ADDRESS	CATEGORY	UNITS	REPRESENTED	PRICE	DATE CLOSED
Pizza Hut - Gainesville, GA		NNN	Buyer	\$1,180,000	
Burger King- Plymouth, NC		NNN	Buyer	\$1,384,000	
Burger King- Trent, VA		NNN	Buyer	\$840,000	
4343 W 142nd Street, Hawthorne		6	Seller & Buyer	\$950,000	
1034 Larch Ave, Inglewood		14	Buyer	\$1,875,000	
618 Walnut Ave, Inglewood		8	Seller & Buyer	\$1,034,000	
308 W Queen St, Inglewood		23	Seller & Buyer	\$2,740,000	
21003 Amie Ave, Torrance		37	Seller & Buyer	\$4,600,000	
20721 Amie, Torrance		16	Seller	\$4,700,000	
1132 E San Antonio Dr, Long Beach		40	Buyer	\$5,800,000	
2185 E 21st Street, Signal Hills		30	Seller	\$4,840,000	
15113-15 Raymond Ave, Gardena		35	Seller & Buyer	\$4,870,000	
507-509 Esplanade, Redondo Beach		32	Seller & Buyer	\$8,100,000	
424 Esplanade, Redondo Beach		20	Seller & Buyer	\$5,000,000	
230 Stepney St., Inglewood		10	Seller	\$1,242,500	
8731-35 Imperial Hwy., Downey		30	Buyer	\$4,050,000	
4063 W 130th St., Hawthorne		10	Buyer	\$1,000,000	
4070 W 130th St., Hawthorne		8	Buyer	\$1,250,000	
6018 Buell St., Bell Gardens		5	Buyer	\$865,000	
1906 W El Segundo Blvd., Gardena		8 + 1	Seller	\$915,000	
11905 Manor Dr., Hawthorne		10	Seller	\$1,280,000	
230 Stepney St., Inglewood		10	Seller	\$1,125,000	
10901-07 Prairie Ave., Inglewood		25	Seller	\$1,205,000	
4907 ¼ Hayter Ave., Lakewood		526	Buyer & Seller	\$75,000,000	
13600 Doty Ave., Hawthorne		50	Buyer	\$4,900,000	
13111 Magnolia St., Garden Grove		18	Seller	\$2,800,000	
13616 Cerise Ave., Hawthorne		24	Seller	\$2,575,000	
836 W Beach Ave., Inglewood		25	Seller	\$2,500,000	
13908-30 Budlong Ave., Gardena		24	Buyer	\$2,300,000	
17005 Yukon Ave., Torrance		16	N/A	Refinance	
14020 Yukon Ave., Hawthorne		19	N/A	Refinance	
14813 Lemoli Ave, Gardena		40	Seller	\$4,200,000	
320 Lime Ave, Inglewood		6	Seller	\$2,750,000	
5101-5125 Avalon Blvd, Los Angeles		39	Seller	\$2,750,000	
11905 Manor Dr., Hawthorne		10	Seller	\$1,280,000	
215 N Inglewood Ave., Inglewood		6	Seller	\$706,000	
518 E 97th St., Inglewood		8	Buyer	\$735,000	
12003 Berendo Ave., Los Angeles		7	Seller	\$800,000	
2634 Juliet St., Los Angeles		6	Seller	\$502,000	
13111 Magnolia St., Garden Grove		18	Seller	\$2,800,000	
13600 Doty Ave., Hawthorne		49 + 1	Buyer	\$4,825,000	
4375 W 133rd St., Hawthorne		10	Seller	\$1,400,000	

ADDRESS	CATEGORY	UNITS	REPRESENTED	PRICE	DATE CLOSED
643 East 99th Street, Inglewood		18	Seller	\$1,410,000	
4037 W 137th St., Hawthorne		31	N/A	Refinance	
5524-26 Atlantic Ave., Long Beach		12	Buyer	Finance	
1427 W 228th St., Torrance		Self-Storage	Seller	\$1,410,000	
5524-26 Atlantic Ave., Long Beach		12	Buyer	\$1,375,000	
12003 Berendo Ave., Los Angeles		7	Seller	\$835,000	
20335 Anza Ave, Torrance		35	Seller & Buyer	\$5,750,000	
10564-66 E 96th St., Indiana		Retail	Buyer	\$3,300,000	
3035 W 15th St., Los Angeles		20	Seller	\$2,095,000	
800 N Eucalyptus Ave., Inglewood		30	Seller & Buyer	\$3,300,000	
1075 E South St., Long Beach		18	Buyer	Finance	
1075 E South St., Long Beach		18	Buyer	\$2,241,000	
921 Eucalyptus Ave., Inglewood		12	N/A	Finance	
921 Eucalyptus Ave., Inglewood		12	Seller & Buyer	\$1,015,000	
559-63 E Hazel St., Inglewood		16	Seller	\$2,000,000	
205 E Plymouth St., Inglewood		15	Seller	\$1,775,000	
4435 W 129th St, Hawthorne		16	Seller & Buyer	\$1,650,000	
14712 Hawthorne Blvd., Lawndale		18	Seller	\$1,551,000	
9610 Glasgow, Los Angeles		8	N/A	Refinance	
5312 W. 99th. Los Angeles		8	N/A	Refinance	
9323 Glasgow, Los Angeles		8	N/A	Refinance	
13616 Cerise Ave., Hawthorne		24	Seller	\$1,640,000	
606-638 Bayview Ave, Wilmington		107	Seller	\$8,200,000	
14610 Lemoli Ave., Hawthorne		26	Seller	\$2,800,000	
3734 El Segundo Blvd, Hawthorne		130	Seller	\$8,300,000	
820-22 S Osage Ave., Inglewood		12	Seller	\$935,000	
808 W Redondo Beach Blvd., Gardena		12	Seller	\$1,500,000	
5855 W. 95th St., Hawthorne		N/A	N/A	Refinance	
4783 W. 133rd St., Los Angeles		26	N/A	Refinance	
5309 W. 93rd St., Los Angeles		34	N/A	Refinance	
4205 W. 129th St., Hawthorne		47	N/A	Refinance	
13400 Cordary St., Hawthorne		63	N/A	Refinance	
1503 W 206th St., Torrance		9+1	Buyer	\$925,000	
4012 W. 129th St., Hawthorne		36	Seller	\$2,590,000	
880 Victor St., Inglewood		12	N/A	Refinance	
10841 S. Prairie Ave., Inglewood		12	Seller	\$725,000	
13616 Cerise Ave., Hawthorne		24	Seller & Buyer	\$1,765,000	
828 W. Beach Ave., Inglewood		25	Seller	\$1,850,000	
948 S. Inglewood Ave., Inglewood		22	Seller	\$1,750,000	
836 W. Beach Ave., Inglewood		23	Seller	\$1,680,000	

ADDRESS	CATEGORY	UNITS	REPRESENTED	PRICE	DATE CLOSED
621-25 W. Hyde Park, Inglewood		24	Seller & Buyer	\$1,280,000	
4730-32 W. 173rd St., Lawndale		14	Seller	\$1,300,000	
809 S. Osage Ave., Inglewood		6	Seller	\$315,000	
624 E. 99th St., Inglewood		8	Seller	\$372,500	
604-606 Edgewood St., Inglewood		12	Seller	\$450,000	
429-433 Edgewood St., Inglewood		24	Seller	\$1,175,000	
1350 Glenwood, Minnesota		NNN	Seller	\$555,000	
1327-1331 228th St, Torrance		NNN	Seller & Buyer	\$365,000	